

Sales Dollars by Product Line by Period

Fiscal Year: 2003

Item No.	ItemDescription	Sales Dollars											
		Period 1	Period 2	Period 3	Period 4	Period 5	Period 6	Period 7	Period 8	Period 9	Period 10	Period 11	Period 12
C&A	CABLES & ACCESSORIES												
GB-EL04MS-07	RJ-11 4 WIRE MOD CABLE 7 FT	267.02	162.27	92.43	182.81	261.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-EL04MS-14	RJ-11 4 WIRE MOD CABLE 14 FT	647.32	393.37	224.08	443.17	576.92	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-EL04MS-25	RJ-11 4 WIRE MOD CABLE 25 FT	518.71	315.21	179.55	355.11	468.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-EQ380-10-MF	CENTRONICS CABLE 10 FT M/F	7,893.60	4,796.89	2,732.41	5,404.09	7,243.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-EQ380-10-MM	CENTRONICS CABLE 10 FT M/M	2,197.65	1,335.50	760.73	1,504.55	2,011.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-EQ380-5-MF	CENTRONICS CABLE 5 FT M/F	2,752.76	1,672.82	952.88	1,884.58	2,398.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-EQ380-5-MM	CENTRONICS CABLE 5 FT M/M	1,337.05	812.52	462.83	915.37	1,309.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PFS-004-CABLE	EIA RS232 CABLE 4 CONDUCTOR	2,852.20	1,733.26	987.30	1,952.66	2,228.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PFS-004-CONN-F	EIA RS232 CONECT 4 CONDUCTOR F	1,635.08	993.63	565.99	1,119.40	1,605.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PFS-004-CONN-M	EUA RS232 CONECT 4 CONDUCTOR M	2,964.00	1,801.20	1,026.00	2,029.20	2,604.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PFS-007-CABLE	EIA RS232 CABLE 7 CONDUCTOR	1,527.50	928.26	528.76	1,045.76	1,175.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PFS-007-CONN-F	EIA RS232 CONECT 7 CONDUCTOR F	3,822.00	2,322.60	1,323.00	2,616.60	2,940.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PFS-007-CONN-M	EIA RS323 CONECT 7 CONDUCTOR M	1,554.80	944.84	538.20	1,064.44	1,196.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Product Line C&A Totals:		29,970	18,212	10,374	20,518	26,019	0	0	0	0	0.00	0.00	0.00
DC	DATA COMMUNICATIONS												
GB-MD750	MODEM 9600 (SYNCHRONOUS)	40,685.36	24,724.18	14,083.39	27,853.82	20,257.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-MD788	MODEM 300 (AUTO-ANSWER)	2,587.00	1,572.10	895.50	1,771.10	298.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-MD789	MODEM 300	1,807.00	1,098.10	625.50	1,237.10	417.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GB-MD791	MODEM 9600 FAST POLL	46,800.00	28,440.00	16,200.00	32,040.00	7,490.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Product Line DC Totals:		91,879	55,834	31,804	62,902	28,463	0	0	0	0	0.00	0.00	0.00