

A Smarter Sales Company
Month and YTD Comparison to Last Year
September 2001

	Sep 2001	Sep 2000	\$ Diff.	% Diff.	2001 YTD	2000 YTD	\$ Diff.	% Diff.
A-1 Industrial	-15.14	10.69	-25.83	-242 %	519.05	349.52	169.54	49 %
Absolute Foods	0.00	0.00	0.00	0 %	219.49	0.00	219.49	0 %
Adair Distributing Company	0.00	0.00	0.00	0 %	0.00	25.75	-25.75	-100 %
Allen Town Distributors	0.00	10.25	-10.25	-100 %	15.00	65.03	-50.03	-77 %
All Is Forgiven Dispatch	0.00	0.00	0.00	0 %	5.90	0.00	5.90	0 %
American Grub Company, Inc.	0.00	46.08	-46.08	-100 %	308.16	325.44	-17.28	-5 %
Attaway - USA	0.00	0.00	0.00	0 %	0.00	36.54	-36.54	-100 %
Associated Stump Grinders	28.18	16.69	11.49	69 %	133.13	152.28	-19.15	-13 %
Astiar Shoe Corporation	0.00	93.60	-93.60	-100 %	0.00	360.00	-360.00	-100 %
Azure World	12.24	0.00	12.24	0 %	63.54	0.00	63.54	0 %
Bed Frames, Inc.	0.00	0.00	0.00	0 %	75.87	0.00	75.87	0 %
Blood Plate	178.89	329.05	-150.16	-46 %	2,693.47	2,718.90	-25.43	-1 %
Blood Dish	129.57	109.63	19.93	18 %	1,122.36	1,087.27	35.09	3 %
Broom Sticks	-3.77	0.00	-3.77	0 %	23.37	0.00	23.37	0 %
Broadway Mills	34.42	21.60	12.83	59 %	381.61	326.27	55.34	17 %
C & W Sugar	21.77	12.16	9.60	79 %	310.12	253.05	57.07	23 %
C & Z Makers	0.00	17.28	-17.28	-100 %	33.63	40.32	-6.69	-17 %
Camp Days	0.00	0.00	0.00	0 %	0.00	0.00	0.00	0 %
Camp Nights	0.00	0.00	0.00	0 %	81.57	0.00	81.57	0 %
Campfire Ring	0.00	0.00	0.00	0 %	9.07	0.00	9.07	0 %
Campus Fun	0.00	0.00	0.00	0 %	65.44	157.07	-91.63	-58 %
Certified Insane	51.92	58.28	-6.36	-11 %	298.87	596.66	-297.78	-50 %
Check Makers	0.00	0.00	0.00	0 %	0.00	-0.11	0.11	-100 %
Cool Hand Lukes	0.00	0.00	0.00	0 %	0.00	-2.18	2.18	-100 %
Corn Huskers	672.97	473.03	199.94	42 %	5,324.96	4,368.18	956.78	22 %
Corn Shows	200.00	166.47	33.54	20 %	2,449.81	1,796.83	652.98	36 %
Crunch & Smash	19.39	4.37	15.02	344 %	154.80	252.77	-97.97	-39 %
Dale & River	14.97	0.00	14.97	0 %	87.14	43.22	43.92	102 %
Dance Within	0.00	0.00	0.00	0 %	0.00	0.00	0.00	0 %
Domino Ghosts	0.00	0.00	0.00	0 %	6.64	28.19	-21.55	-76 %
Estes Estes	0.00	0.00	0.00	0 %	0.00	0.00	0.00	0 %
Exotic Love	37.27	0.00	37.27	0 %	148.81	153.25	-4.44	-3 %
Fairfax Union	0.00	0.00	0.00	0 %	0.00	2.66	-2.66	-100 %